

All data to week ending 14 September 2025

Clearance rates wilt as auction activity ramps up

The spring selling season is gathering momentum, with 2,455 homes taken to auction last week, the highest volume since the first week of June.

Preliminary clearance rates eased off a little through the first two weeks of spring, suggesting demand isn't quite keeping up with the additional supply of stock coming to market. Continuing the subtle easing seen the week prior, the combined capitals early success rate dipped to 74.8% last week, falling below the 75% mark for the first time in five weeks.

Despite the subtle easing in the preliminary clearance rate, at 74.8%, the early clearance rate is still a strong result, beating the winter average of 72.7%.

Auction activity across Melbourne held above the 1,000 mark for the third week in a row, with 1,273 auctions held across city. Compared to the previous week, last week's numbers were up 17.3% and was 9.4% higher than the same week last year. Bucking the broader trend, Melbourne's preliminary clearance rate rose to 75.2% last week, up from 73.2% the week prior.

837 homes were taken to auction in Sydney last week, the highest weekly volume since the first week of June, although -4.0% lower than a year ago. At 74.7%, last week was Sydney's lowest preliminary clearance rate in

five weeks, with the early success rate easing for the second week from a recent high of 80.3% in the last week of August.

Brisbane hosted the highest volume of auctions across the smaller capitals, with 148 homes going under the hammer last week, four more than the week prior. While down slightly on the week prior (76.5%), last week was the second week in a row where the preliminary clearance rate has held above the 70% mark at 74.0%.

108 auctions were held in Adelaide last week, the highest volume in thirteen weeks. Based on the results collected so far, 75.4% of auctions have returned a successful result — up from 74.5% the week prior and the city's highest preliminary clearance rate since the week ending August 17th.

The ACT hosted its busiest week since late May, with 79 homes auctioned last week. 73.3% of results collected so far have sold, up from 71.9% the previous week.

The volume of auctions is set to rise further this week, with around 2,630 homes scheduled to go under the hammer.

Capital City Auction Statistics (Preliminary)

Clearance rate



Total auctions





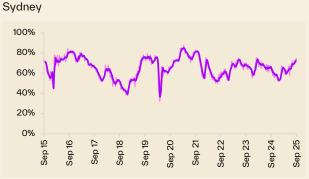
Capital City Auction Statistics (Preliminary)

| City | Clearance rate | Total auctions | Cotality auction results | Cleared auctions | Uncleared auctions | |
|-------------------|-------------------|----------------|--------------------------|------------------|--------------------|--|
| Sydney | 74.7% | 837 | 629 470 | | 159 | |
| Melbourne | 75.2% | 1,273 | 968 728 | | 240 | |
| Brisbane | 74.0% | 148 | 104 | 77 | 27 | |
| Adelaide | 75.4% | 108 | 57 | 43 | 14 | |
| Perth | n.a. | 10 | 6 | 2 | 4 | |
| Tasmania | n.a. | 0 | 0 | 0 | 0 | |
| Canberra | 73.3% | 79 | 60 | 44 | 16 | |
| Combined capitals | 74.8% | 2,455 | 1,824 | 1,363 | 461 | |

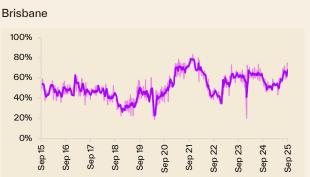
Weekly clearance rates

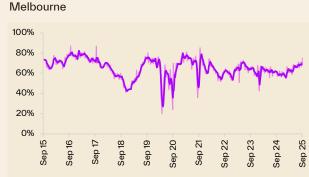
Combined capital cities

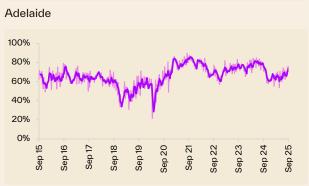












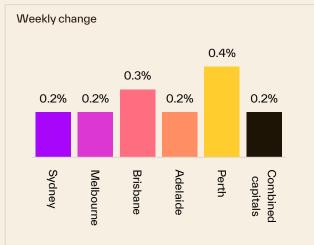
Sub-region auction statistics (Preliminary)

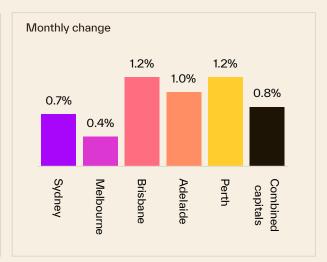
| Region | Clearance rate | Total auctions | Collected results | Cleared auctions | Uncleared auctions |
|-------------------------------|----------------|----------------|-------------------|------------------|--------------------|
| Sydney sub-regions | | | | | |
| Central Coast | n.a. | 10 | 6 | 4 | 2 |
| Baulkham Hills and Hawkesbury | 76.7% | 49 | 30 | 23 | 7 |
| Blacktown | 81.3% | 40 | 16 | 13 | 3 |
| City and Inner South | 81.7% | 78 | 71 | 58 | 13 |
| Eastern Suburbs | 67.1% | 88 | 76 | 51 | 25 |
| Inner South West | 81.3% | 93 | 80 | 65 | 15 |
| Inner West | 86.4% | 61 | 44 | 38 | 6 |
| North Sydney and Hornsby | 74.3% | 144 | 101 | 75 | 26 |
| Northern Beaches | 61.7% | 67 | 60 | 37 | 23 |
| Outer South West | 45.5% | 13 | 11 | 5 | 6 |
| Outer West and Blue Mountains | n.a. | 9 | 8 | 5 | 3 |
| Parramatta | 75.6% | 67 | 41 | 31 | 10 |
| Ryde | 80.0% | 45 | 30 | 24 | 6 |
| South West | 80.7% | 41 | 31 | 25 | 6 |
| Sutherland | 66.7% | 32 | 24 | 16 | 8 |
| Melbourne sub-regions | | | | | |
| Inner | 69.5% | 253 | 187 | 130 | 57 |
| Inner East | 73.5% | 192 | 147 | 108 | 39 |
| Inner South | 75.7% | 183 | 148 | 112 | 36 |
| North East | 75.3% | 139 | 101 | 76 | 25 |
| North West | 78.6% | 124 | 98 | 77 | 21 |
| Outer East | 84.6% | 87 | 65 | 55 | 10 |
| South East | 84.3% | 139 | 102 | 86 | 16 |
| West | 68.3% | 136 | 104 | 71 | 33 |
| Mornington Peninsula | 81.3% | 20 | 16 | 13 | 3 |
| Regional SA4 | | | | | |
| Newcastle and Lake Macquarie | 84.6% | 20 | 13 | 11 | 2 |
| Illawarra | n.a. | 8 | 4 | 2 | 2 |
| Gold Coast | 61.1% | 47 | 36 | 22 | 14 |
| Sunshine Coast | 72.0% | 31 | 25 | 18 | 7 |
| Geelong | 53.9% | 17 | 13 | 7 | 6 |

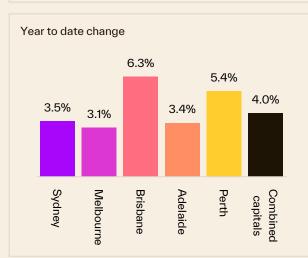
The above results are preliminary, with 'final' auction clearance rates published each Thursday. Cotality, on average, collects 99% of auction results each week. Clearance rates are calculated across properties that have been taken to auction over the past week.

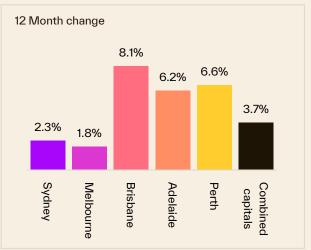


Capital city home value changes





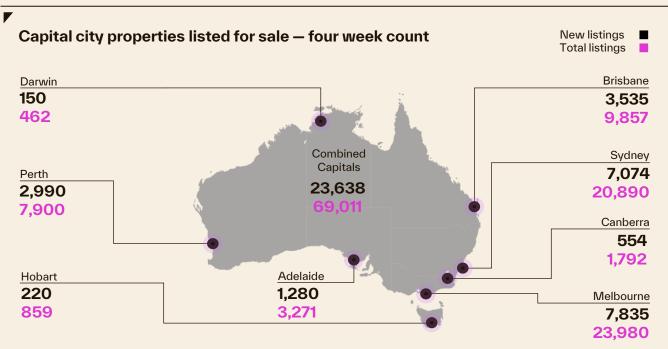






Results are based on the Cotality Daily Home Value Index. Further information and daily updates on the index results are available from https://www.cotality.com/au/our-data/indices.

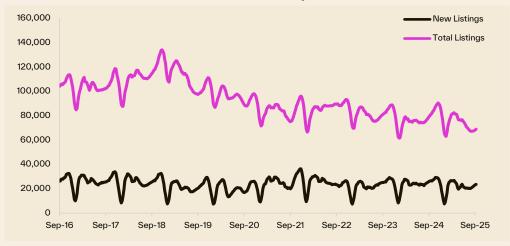




Listings - 12 month change (%)

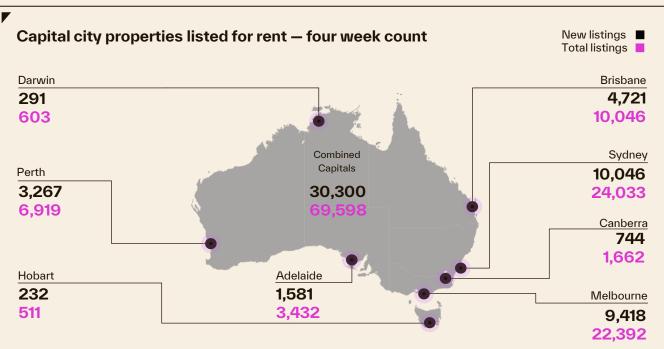


Number of homes for sale, combined capital cities



These results are calculated across properties that have been advertised for sale over the 28 days ending 14 September 2025. A new listing is one which has not been previously advertised for sale within 75 days, total listings include new listings and properties which have been previously advertised.

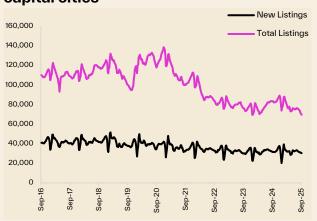




Rental listings - 12 month change (%)



Number of homes for rent, combined capital cities



Rental snapshot – data to August 2025

| | | Change in rents (all dwellings) | | Gross yields (all dwellings) | | Vacancy rates (all dwellings) | | |
|--------------------|-------------|------------------------------------|---------|---------------------------------|---------|----------------------------------|---------|---------------------|
| Region | Median rent | Month | Quarter | Annual | Current | 12 months ago | Current | 12 months ago |
| Sydney | \$801 | 0.3% | 0.7% | 3.1% | 3.0% | 3.0% | 1.7% | 2.4% |
| Melbourne | \$615 | 0.2% | 0.5% | 1.2% | 3.7% | 3.6% | 1.4% | 1.6% |
| Brisbane | \$693 | 0.6% | 1.5% | 5.3% | 3.6% | 3.7% | 1.7% | 2.1% |
| Adelaide | \$632 | 0.2% | 0.4% | 4.2% | 3.7% | 3.7% | 0.9% | 1.2% |
| Perth | \$725 | 0.4% | 0.8% | 5.4% | 4.2% | 4.2% | 1.2% | 1.6% |
| Hobart | \$583 | 0.5% | 0.9% | 6.2% | 4.4% | 4.3% | 1.3% | 3.0% |
| Darwin | \$672 | 1.0% | 3.9% | 7.6% | 6.5% | 6.6% | 1.7% | 2.0% |
| Canberra | \$681 | 0.3% | 0.7% | 2.6% | 4.1% | 4.0% | 1.6% | 2.7% |
| Combined capitals | \$700 | 0.3% | 0.8% | 3.4% | 3.5% | 3.5% | 1.5% | 2.0% |
| Combined regionals | \$587 | 0.3% | 1.0% | 5.8% | 4.4% | 4.4% | 1.5% | 2.1% |
| National | \$669 | 0.3% | 0.9% | 4.1% | 3.7% | 3.7% | 1.5% | 2.0% |

Top two sales over the past week, states and territories

New South Wales



7 St Elmo Street Mosman

□ 5 ♠ 3 **□** 2

\$18,000,000

Ray White Lower North Shore



27 Carlisle Street Tamarama

□ 5 \(\hat{\text{\tin}\text{\te}\tint{\texi}\text{\text{\text{\text{\text{\text{\text{\text{\texi}\text{\text{\text{\text{\text{\text{\texi}\text{\text{\texi}\text{\text{\texit{\text{\texi}\text{\text{\texi}\text{\texi}\text{\texit{\tet{\text{\text{\texi}\text{\text{\texi}\text{\texi}\text{\texit{\t

\$12,350,000

PPD Real Estate

Victoria



75 Bridge Street Port Melbourne

□ 5 **□** 3 **□** 2

\$4,510,000

Marshall White Port Phillip



6 Grange Avenue Canterbury

\$4,450,000

Shelter Real Estate

Queensland



31 The Promenade Surfers Paradise

□ 4 **□** 4 **□** 6

\$10,500,000

Kollosche



98 Windermere Road Hamilton

二 5 ☆

3 🔂 2

\$6,010,000

Ray White New Farm

South Australia



16 Louise Avenue Fulham

□ 4 ♠ 2 **□** 0

\$2,350,000

Noakes Nickolas



239 Esplanade Seaford

□ 4 ♠ 2 **□** 0

\$1,988,000

Magain Real Estate Happy Valley Pty Ltd

Western Australia



71 West Coast Drive Watermans Bay

□ 5 ♠ 3 **□** 5

\$6,120,000

William Porteous Properties Int.



3 Park Beach Close Shelley

□ 6 ♠ 3 **□** 3

\$3,200,000

Grant Premium Property Pty Ltd

Top two sales over the past week, states and territories

Tasmania



25 Mary Street **East Launceston**









\$1,411,000

Harrison Agents Launceston



4 Fleetwood Drive Port Sorell

4 $\stackrel{\triangle}{\hookrightarrow}$ 3 $\stackrel{\square}{\boxminus}$ 8

\$1,250,000

Harcourts Devonport & Shearwater

Northern Territory



53 Tmara Mara Circuit Araluen

4 \(\text{...} \) 2 \(\text{...} \) 2

\$959,000

Alice Springs Realty



3/10 Voyager Street Stuart Park

\$790,000

Laurence Real Estate

Australian Capital Territory



5 Mulga Street O'Connor







\$2,200,000

Ray White Canberra



27/9 Light Street Griffith

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\$1,677,000

Hive Property

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